JONES LANG LASALLE®

Real value in a changing world

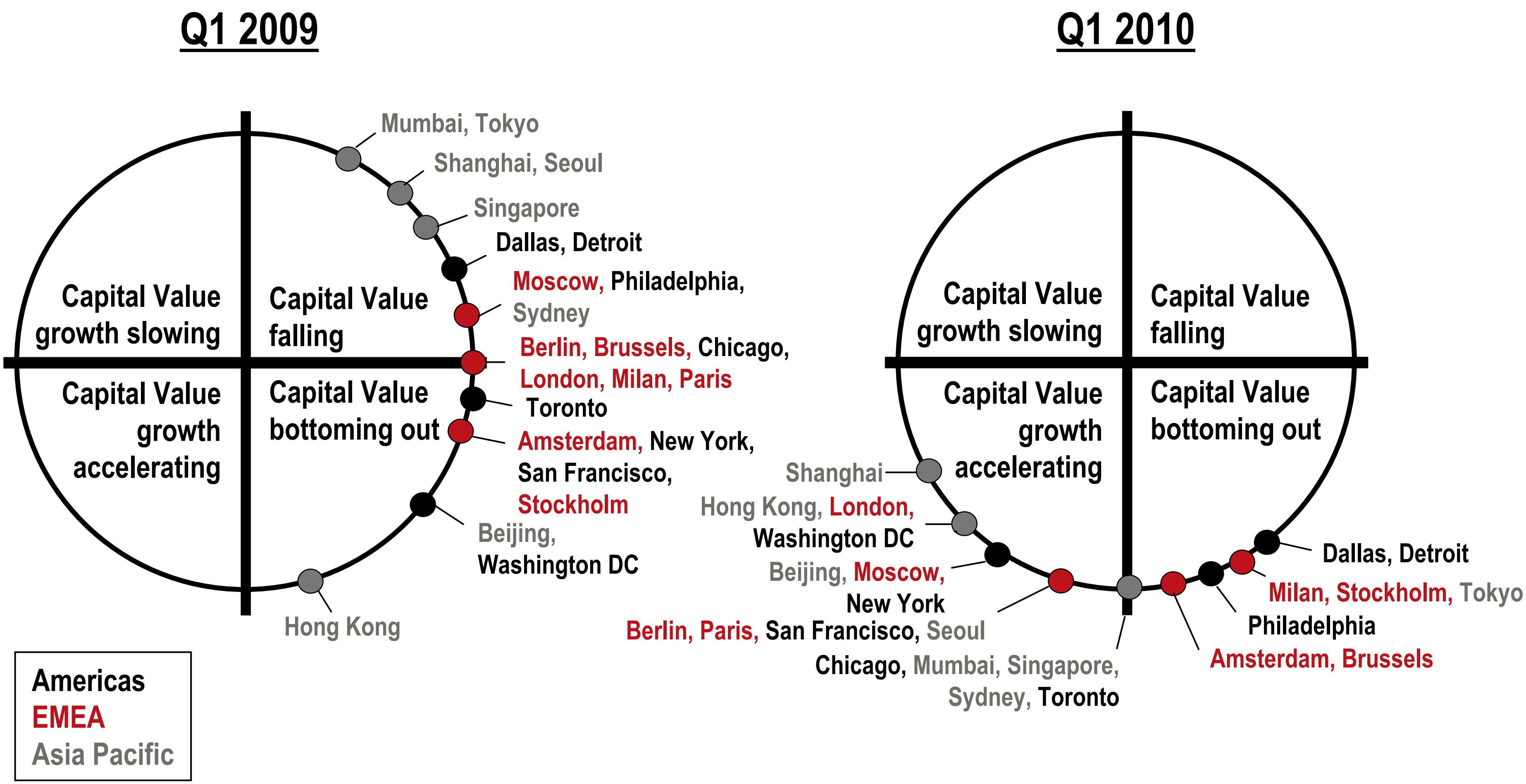
Supplemental Information
First Quarter 2010 Earnings Call

Market & Financial Overview

The Jones Lang LaSalle Property Clocks SM

Capital Values

Investment sales remain ahead of fundamentals; lending activity increasing

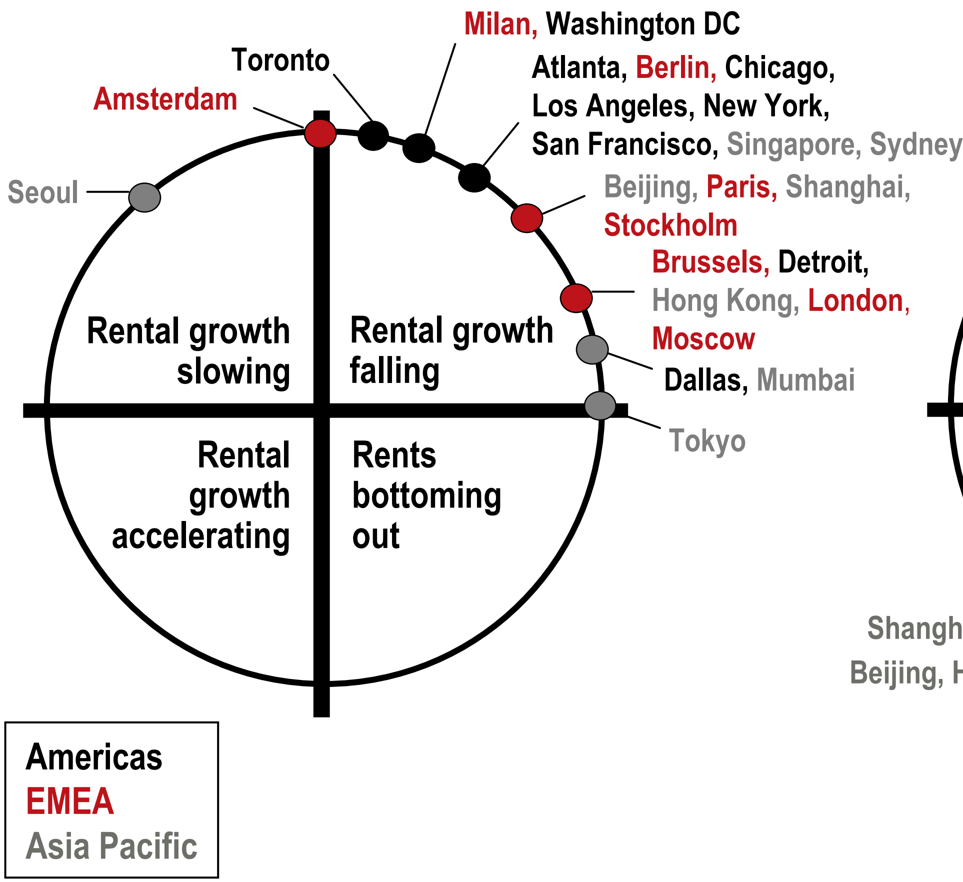


Leasing Market Fundamentals

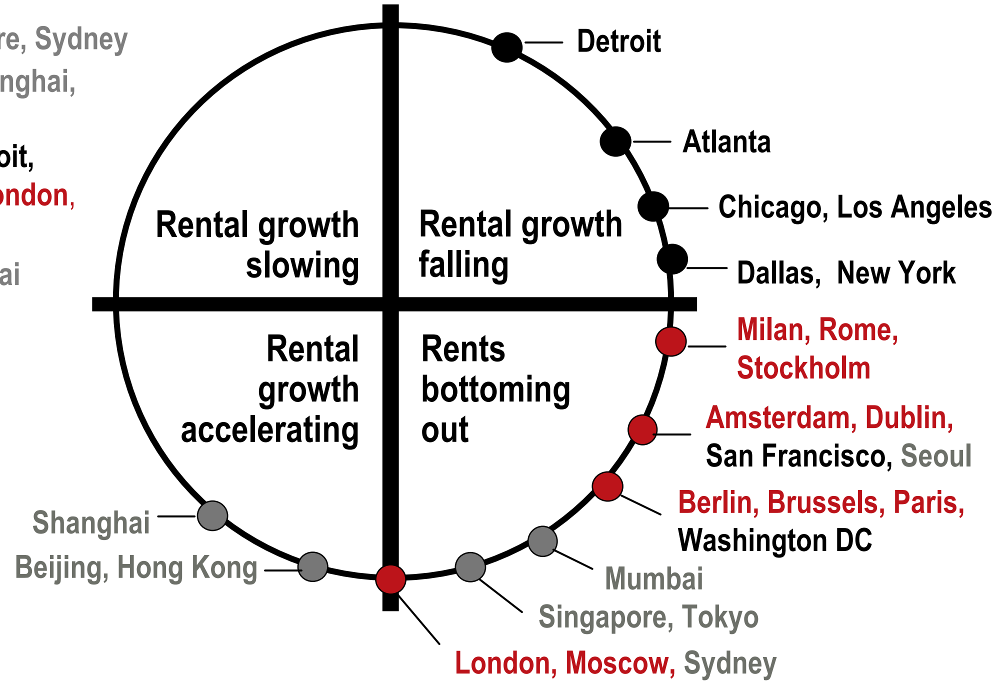
The Jones Lang LaSalle Property Clocks SM

Asia Pacific leading variable speed recovery

Q1 2009



Q1 2010



Progress Toward 2010 Priorities

Recovery: Country by Country, Market by Market, Product by Product

- **Leverage global platform and leading market positions to capitalize on opportunities**
  - Incremental transaction revenue maximized by productivity
- **Continue to build annuity revenue & expand corporate outsourcing leadership**
  - New corporate outsourcing clients; growth in Property & Facility Management revenue
- **Selectively add and upgrade talent to build capabilities and grow market share**
  - High-quality market leaders added
- **LaSalle Investment Management: leverage global scale and market reputation**
  - New separate account takeovers; equity raised
- **Maintain cost discipline**
  - Transitioned to variable compensation; operating expense control
- **Maintain strong financial position**
  - Year-on-year debt reduction; leverage ratio at 2.26x

Selected Business Wins and Expansions

CORPORATE SOLUTIONS

Brown Shoe ANZ Philips Vodafone Wipro Technologies Dassault Systemes

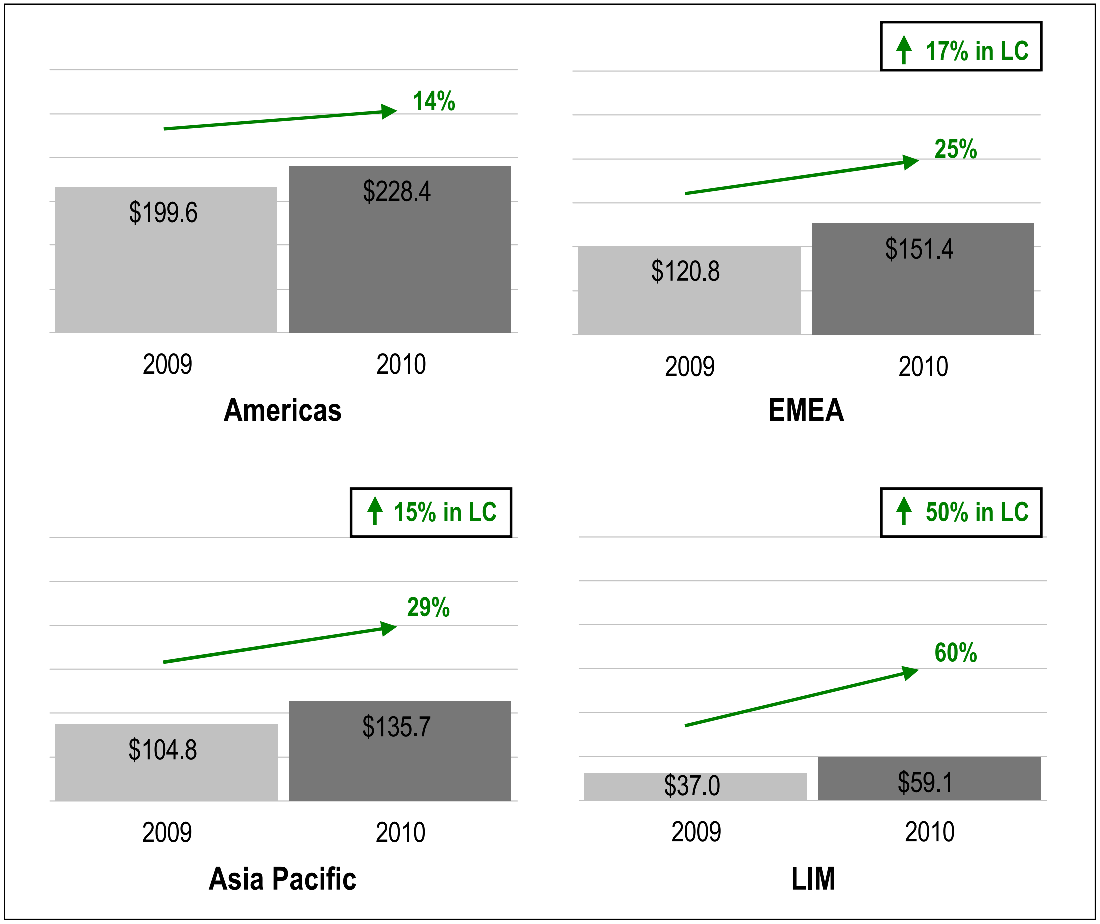
INVESTMENT SALES	LEASING
Greenbriar Mall, Atlanta	KBR, Houston, 1.2M sf
1450 Frazee, San Diego, $18M	UBS, Chicago, 390K sf
Marriott Downtown, Los Angeles, $63M	European Commission, Brussels, 91K sf
Multi Portfolio, Europe, €1.3B	Inteco, Moscow, 122K sf
3 Hardman Street, Manchester, £183M	Fortius Funds Management, Sydney, 113K sf
Victoria House, London, £175M	RBS, Singapore, 160K sf
Alexa Shopping Centre, Berlin, €316M	Microsoft, Tokyo, 390K sf
South Tower, Brisbane, AUD 94M	Citrix, Bangalore, 127K sf

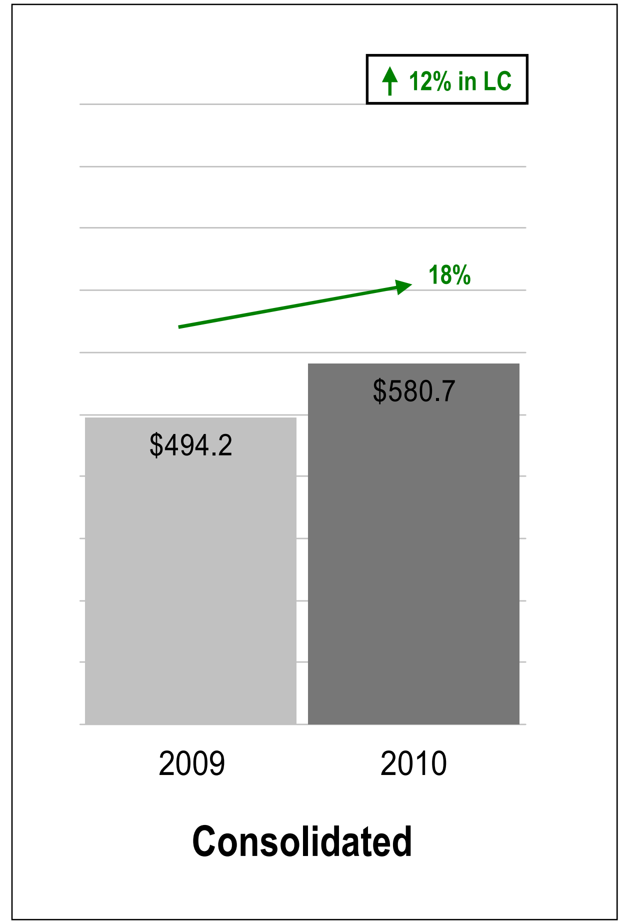
Americas EMEA Asia Pacific

First Quarter Financial Information

Q1 Revenue Performance

($ in millions; "LC"=Local Currency)



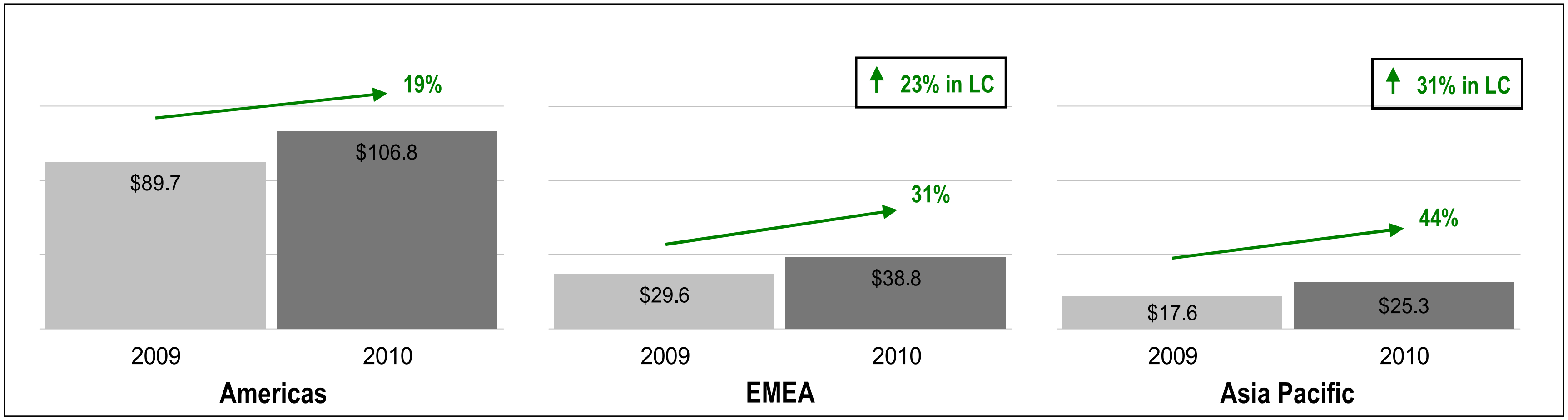


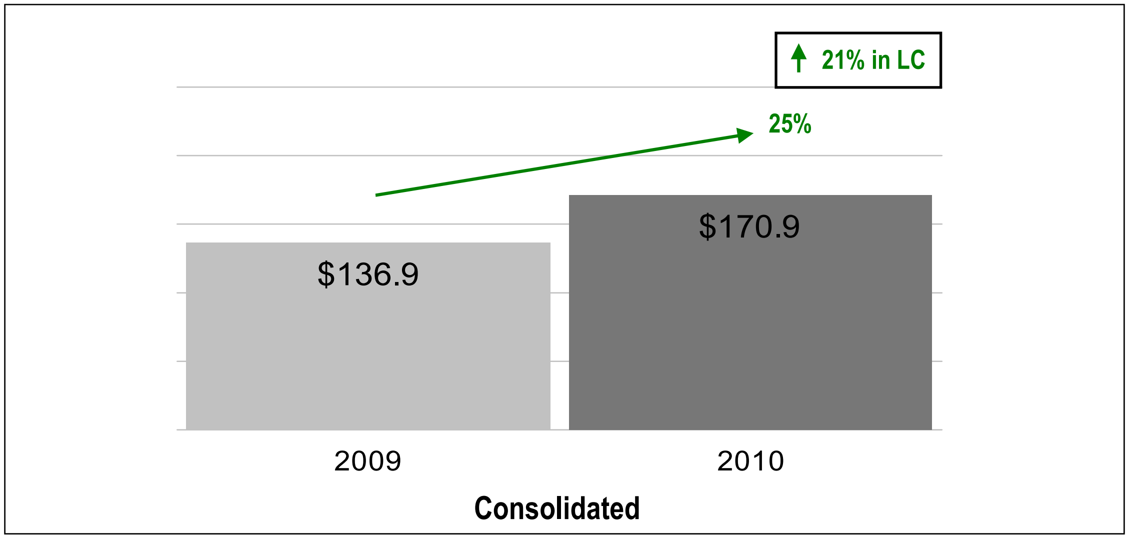
Note: Equity losses of $32.0M and $6.1M in 2009 and 2010, respectively, are included in segment results, however, are excluded from Consolidated totals.

JONES LANG LASALLE®

Q1 Leasing Revenue

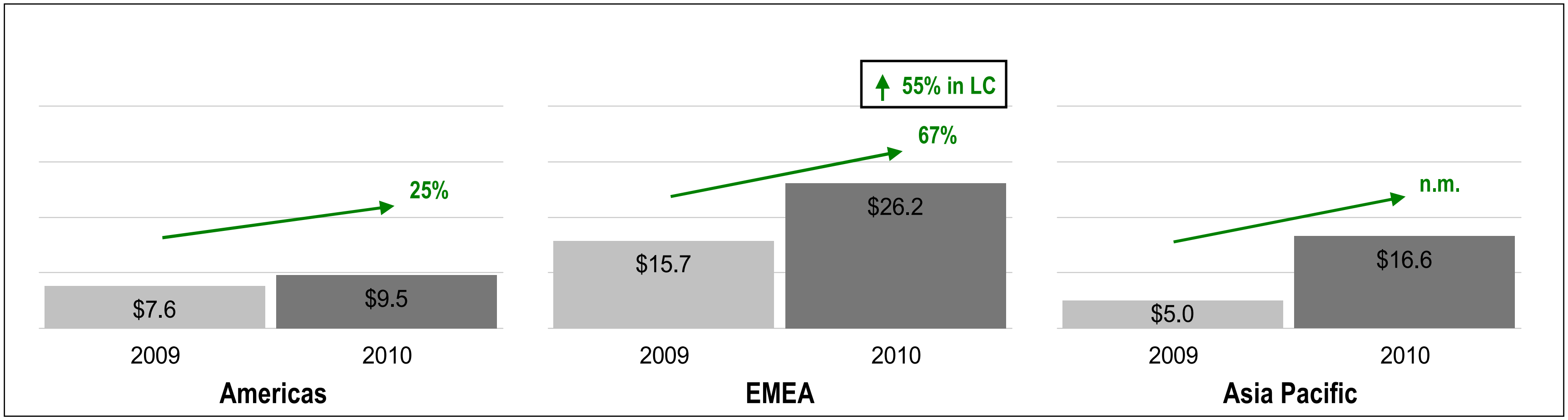
($ in millions; “LC”=Local Currency)

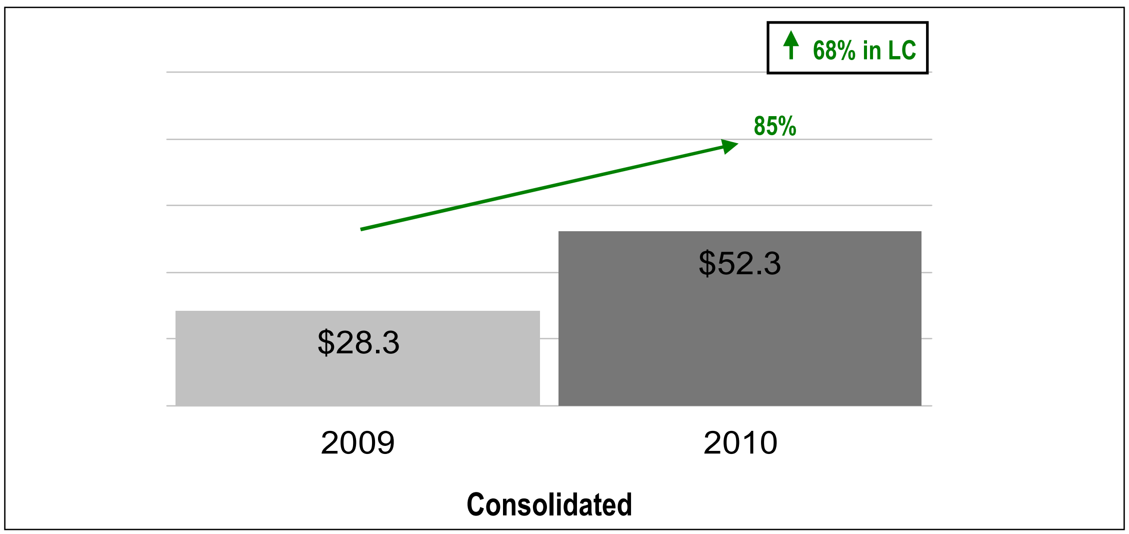




Q1 Capital Markets and Hotels Revenue

($ in millions; “LC”=Local Currency)



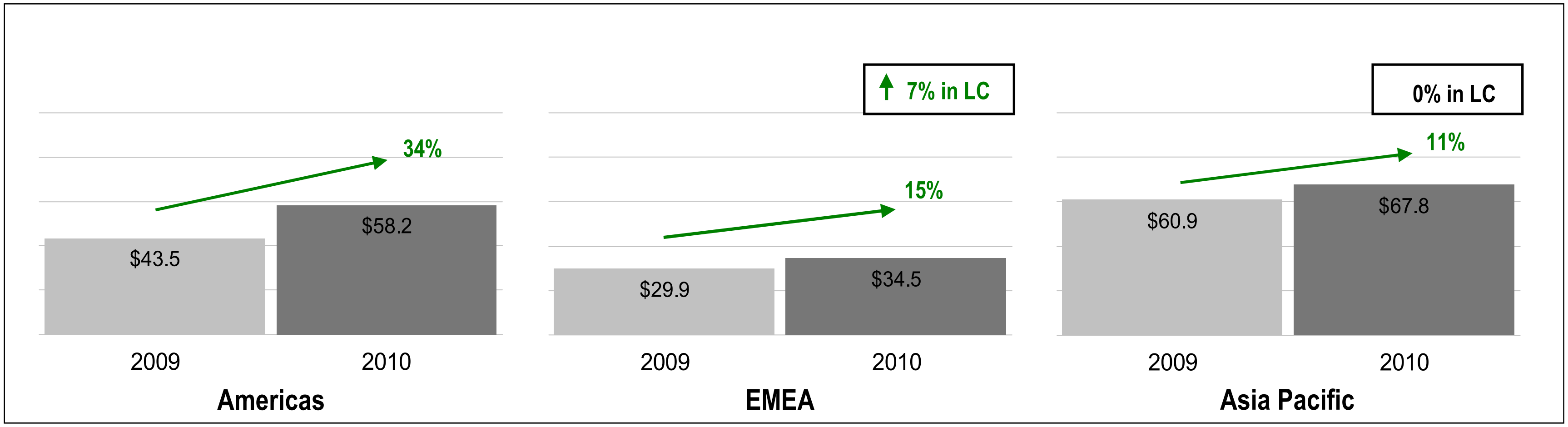


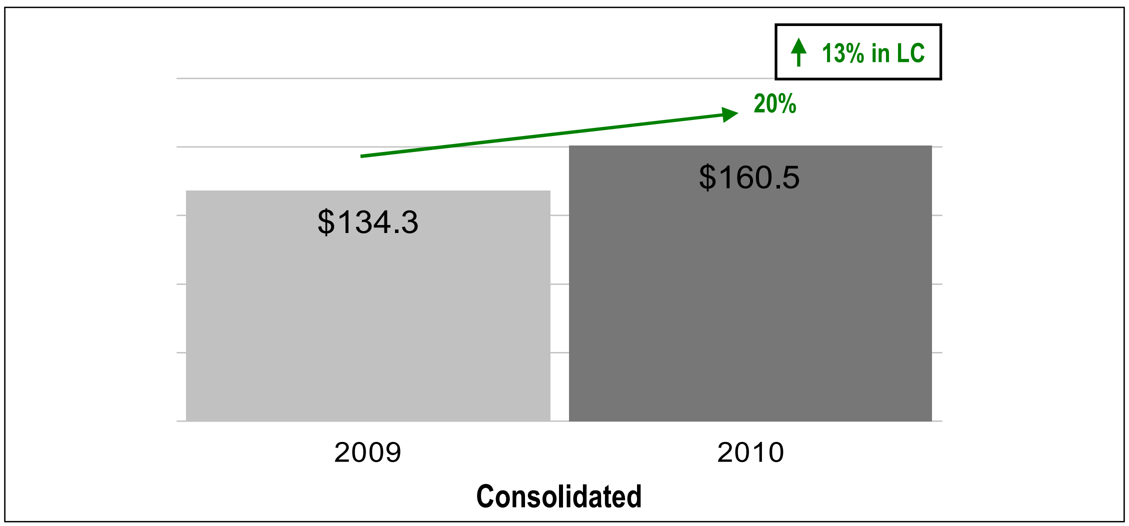
Notes:

- n.m. – not meaningful

Q1 Property & Facility Management Services Revenue

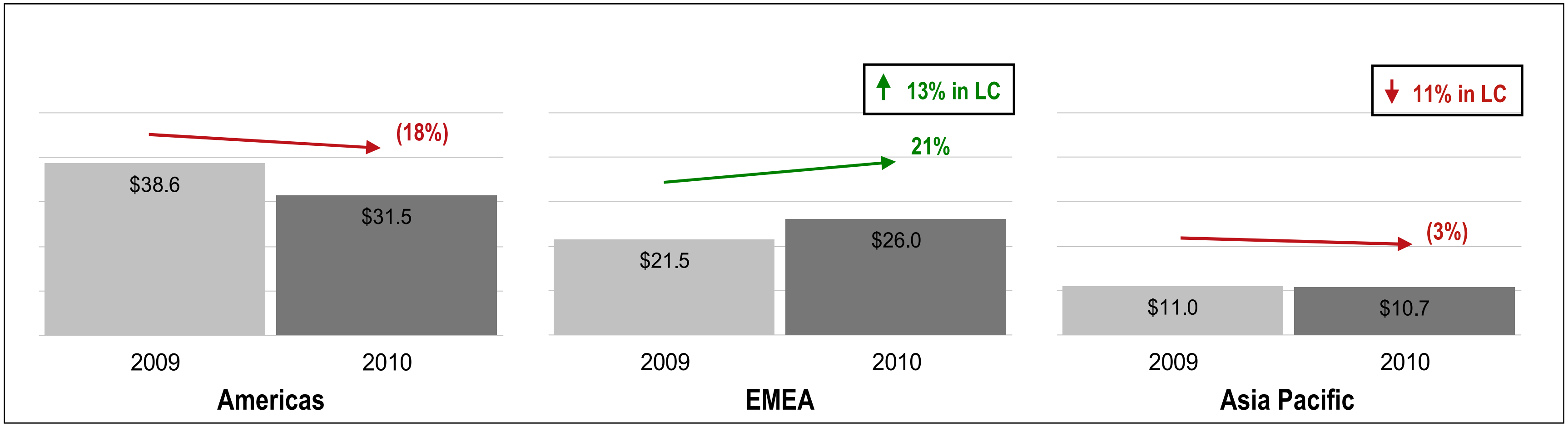
($ in millions; "LC"=Local Currency)

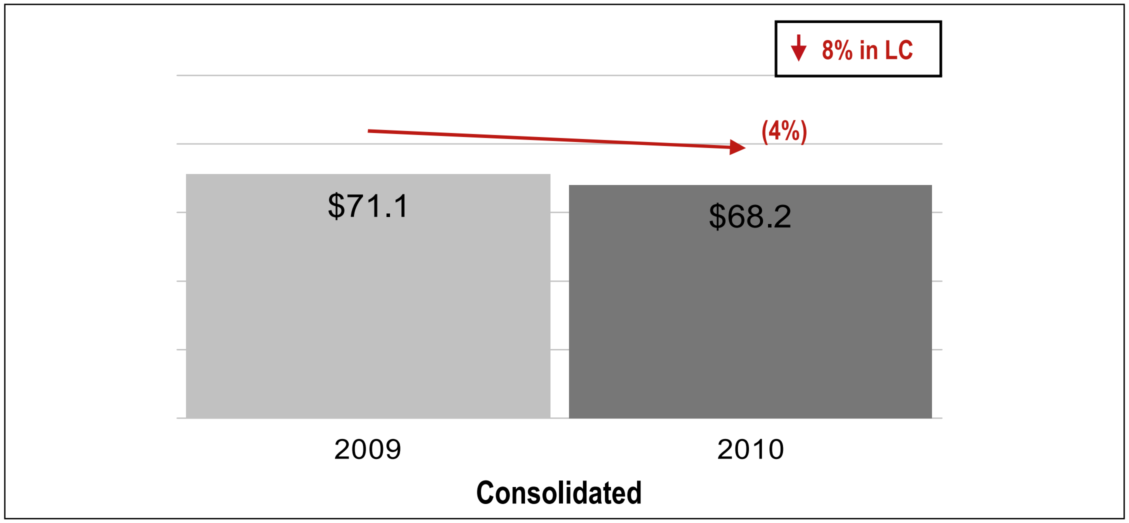




Q1 Project & Development Services Revenue

($ in millions; "LC"=Local Currency)

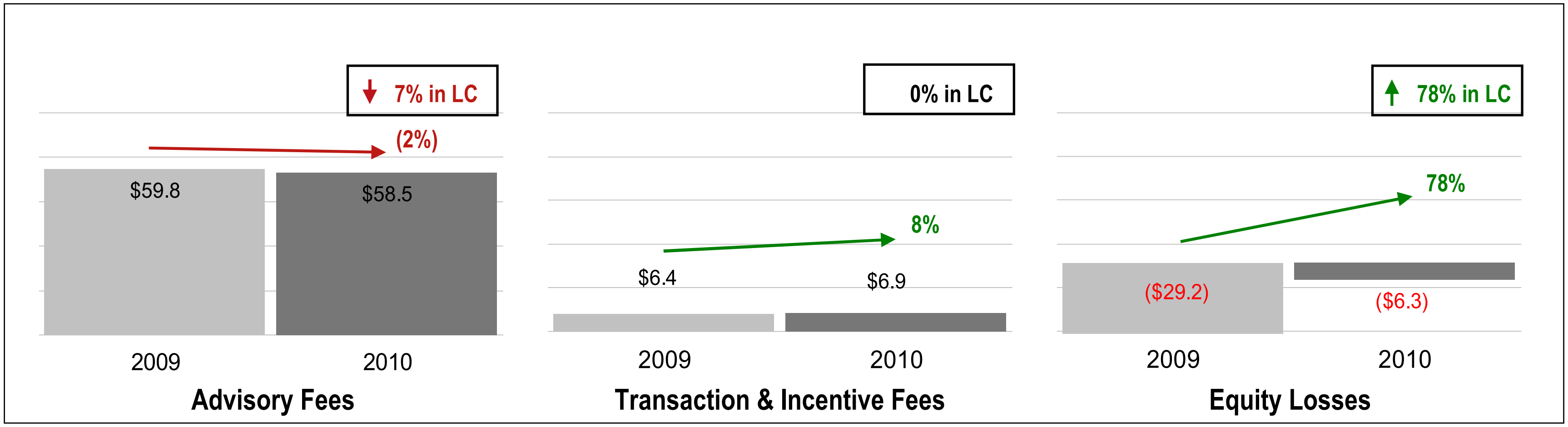


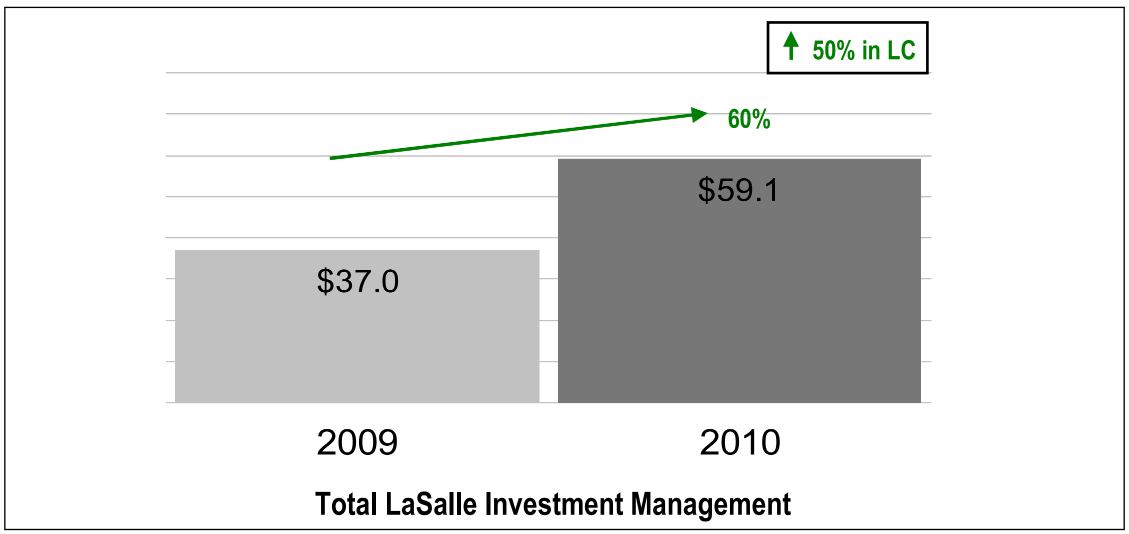


JONES LANG LASALLE®

Q1 LaSalle Investment Management Revenue

($ in millions; “LC”=Local Currency)





Notes:

- LIM Q1 2009 non-cash co-investment charges of $28.6M included in Equity Losses
- LIM Q1 2010 non-cash co-investment charges of $6.5M included in Equity Losses

JONES LANG LASALLE®

Solid Balance Sheet Position

Continued focus on debt repayment with selective investments

($ in millions)	Q1 2010	Q1 2009
Cash	$60	$46
Short Term Borrowings	47	39
Credit Facilities	335	496
Net Bank Debt	**$322**	**$489**
Deferred Business Acquisition Obligations	374	377
Total Debt	**$696**	**$866**
Cash from Earnings	$46	$23
Working Capital, including Incentive Comp[1]	(192)	(27)
Cash Used in Operations	**($146)**	**($4)**
Primary Uses		
Capital Expenses [2]	(5)	(7)
Acquisitions & Deferred Payment Obligations	(27)	(14)
Co-Investment	(10)	-
Other	(5)	(1)
Net Debt Borrowings	**($193)**	**($26)**

2010 Q1 Highlights

- **Strong cash from earnings**
- **Cash interest expense of $3.7 million, down 41% from 2009 Q1 expense of $6.3 million**
- **Leverage ratio of 2.26x, well below covenant maximum (3.75x)**
- **Investment grade rated**

  Standard & Poor's:
  BBB- *(Outlook: Stable)*
  Moody's Investor Services:
  Baa2 *(Outlook: Stable)*

(1) Nearly all 2009 incentive compensation was paid by Q1 2010 compared to the prior year when a majority of incentive compensation was paid in Q2 2009.

(2) Q1 Capital Expenditures for 2010 and 2009 net of tenant improvement allowances received were $4 million and $5 million, respectively.

JONES LANG LASALLE®

Appendix

LaSalle Investment Management

A global business and differentiator

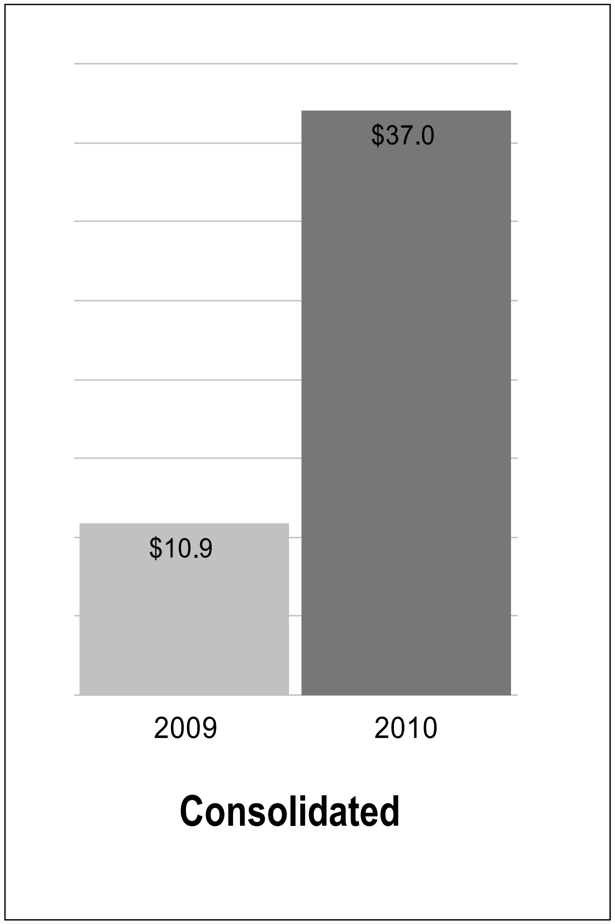
Description	Q1 2010 Statistics [1]	Typical Fee Structure
Separate Account Management (Firm's co-investment = $21.7M)	• $17.2 billion of assets under management *(10% decline from 2009)*	• Advisory fees • Transaction fees • Incentive fees • Equity earnings
Fund Management (Firm's co-investment = $144.9M)	• $15.5 billion of assets under management *(10% decline from 2009)*	• Advisory fees • Incentive fees • Equity earnings
Public Securities (Firm's co-investment = $0.1M)	• $7.2 billion of assets under management *(53% growth over 2009)*	• Advisory fees

[1] AUM data reported on a one quarter lag.

Product	Assets Under Management	%
European Private Equity	$13.4	33.6%
North American Private Equity	$12.1	30.2%
Asia Pacific Private Equity	$7.2	18.2%
Total Private Equity	**$32.7**	**82.0%**
Total Public Securities	**$7.2**	**18.0%**
Total AUM	**$39.9**	**100%**

Q1 Adjusted EBITDA* Performance

($ in millions)



* Refer to page 19 for Reconciliation of GAAP Net Income (Loss) to EBITDA and adjusted EBITDA for the three months ended March 31, 2010, and 2009, for details relative to these adjusted EBITDA calculations. Segment adjusted EBITDA is calculated by adding the segment's Depreciation and amortization and non-cash co-investment charges to its reported Operating income (loss), which excludes Restructuring charges. Consolidated adjusted EBITDA is the sum of the adjusted EBITDA of the four segments less net income attributable to non-controlling interests and dividends on unvested common stock.

Reconciliation of GAAP Net Income (Loss) to Adjusted Net Income

($ in millions)

	Three Months Ended March 31, 2010	Three Months Ended March 31, 2009
GAAP net income (loss)	$ 0.2	$ (61.5)
Shares (in 000's)	43,950	34,618
GAAP earnings (loss) per share	**$ 0.01**	**$ (1.78)**

	2010	2009
GAAP net income (loss)	$ 0.2	$ (61.5)
Restructuring, net of tax	0.9	14.5
Non-cash co-investment charges, net of tax	5.0	24.6
Adjusted net income (loss)	**$ 6.1**	**$ (22.4)**
Shares (in 000's)	**43,950**	**34,618**
Adjusted earnings (loss) per share	**$ 0.14**	**$ (0.65)**

Note: Basic shares outstanding are used in the EPS calculations for the quarter ending March 31, 2009, as the use of dilutive shares outstanding would cause these EPS calculations to be anti-dilutive.

Jones Lang LaSalle®

Reconciliation of GAAP Net Income (Loss) to EBITDA and Adjusted EBITDA

($ in millions)

	Three Months Ended March 31, 2010	Three Months Ended March 31, 2009
Net income (loss)	$ 0.2	$ (61.5)
Add:		
Interest expense, net of interest income	11.4	12.8
Provision (benefit) for income taxes	0.1	(10.8)
Depreciation and amortization	17.7	24.5
EBITDA	**$ 29.4**	**$ (35.0)**
Non-cash co-investment charges	6.5	28.9
Restructuring	1.1	17.0
Adjusted EBITDA	**$ 37.0**	**$ 10.9**